

Roma, 24 gennaio 2022  
Prot. n. 53 – ddl.bo.

Spett.li

SLC CGIL NAZIONALE - Piazza Sallustio, 24 - 00187 Roma  
FISTEL CISL NAZIONALE - Via Salaria, 83 - 00198 Roma  
UILCOM UIL NAZIONALE - Via Amilcare Ponchielli, 4 Int.3 – 00198 Roma  
SLC CGIL Roma e Lazio - Via Michelangelo Buonarroti, 12 – 00185 Roma  
FISTEL CISL Lazio - Via Carlo Felice, 101 – 00185 Roma  
UILCOM UIL Roma e Lazio - Via Palestro, 3 - 00185 Roma  
SLC CGIL Lombardia - Corso di Porta Vittoria, 43 - 20122 Milano  
FISTEL CISL Lombardia - Via Tadino, 23 - 20124 Milano  
UILCOM UIL Lombardia - c/o UIL Uilcom Uil Milano - Via Alfredo Campanini 7 - 20124 Milano  
SLC CGIL Torino - Via Carlo Pedrotti, 5 - 10152 Torino  
FISTEL CISL Piemonte - Via Madama Cristina, 50 – 10125 Torino  
UILCOM UIL Piemonte - Via Alessandria, 21 - 10152 Torino  
SLC CGIL Firenze - Borgo dei Greci, 3 - 50122 - Firenze  
FISTEL CISL Toscana – Via Carlo del Prete, 135 - 50127 Firenze  
UILCOM UIL Firenze - c/o UIL - Via Corcos, 15 - 50142 Firenze  
MINISTERO DEL LAVORO E POLITICHE SOCIALI - Via Formovo, 8 – 00192 Roma

e p.c. Spett.li

REGIONE LAZIO Direzione Lavoro - Area vertenze e Interventi a sostegno del reddito -  
Via Rosa Raimondi Garibaldi, 7 - 00145 Roma  
REGIONE LOMBARDIA - Via Taramelli, 12 - 20124 Milano  
REGIONE PIEMONTE - Direzione Coesione Sociale Settore lavoro. Via Magenta, 12 -  
10128 Torino  
AGENZIA REGIONALE TOSCANA PER L'IMPIEGO (ARTI) Servizi per il Lavoro di  
Arezzo, Firenze e Prato - Vertenze e crisi aziendali – Firenze -Via Capo di Mondo, 66 -  
50136 Firenze  
ITL ROMA Via Maria Brighenti, 23 – 00159 Roma  
ITL MILANO Via Mauro Macchi, 9 - 20124 Milano  
ITL TORINO Via Arcivescovado, 9 - 10128 Torino  
ITL FIRENZE Viale Spartaco Lavagnini, 9 - 50129 Firenze

Soc. BT ITALIA S.p.A. - Via Tucidide, 56 bis - 20134 Milano

**Oggetto: Comunicazione ai sensi degli artt. 4 e 24 della legge 223/91 per l'avvio della  
procedura di licenziamento collettivo.**

Vi informiamo, ai sensi e per gli effetti degli artt. 4 e 24 della legge n. 223/91, che la nostra  
Associata Soc. BT ITALIA S.p.A. con sede legale in Milano – Via Tucidide n. 56 bis - (di seguito  
“BT Italia” o la “Società”) si trova nella necessità di dover procedere, nel minor tempo possibile, al  
licenziamento collettivo per riduzione di personale, di n. 20 dipendenti addetti presso il  
comprendorio di Milano (sedi aziendali di Milano Via Tucidide 56; San Donato Milanese; Settimo  
Milanese), nonché presso le sedi di Roma Via Bianchini 15, Torino Via Pianezza 123, Firenze.

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UNINDUSTRIA - 00155 Roma - Via Andrea Noale, 206 Telefono: 06844991 - Fax: 068542577  
Email: [info@un-industria.it](mailto:info@un-industria.it) [www.un-industria.it](http://www.un-industria.it)

BT Italia, società controllata da British Telecommunications Plc, opera nel mercato dei servizi ICT e di comunicazione elettronica rivolti alle imprese.

Come noto la Società ha intrapreso da tempo l'implementazione di un Piano Industriale finalizzato al raggiungimento del pieno riequilibrio finanziario ed al riallineamento della propria organizzazione rispetto agli obiettivi strategici della Capo Gruppo e al mutato contesto di mercato. Nonostante i numerosi interventi e gli sforzi messi in campo BT Italia non ha ancora raggiunto tale riequilibrio e continua a registrare uno sbilanciamento tra le entrate ed i costi fissi, in particolare, dei costi di gestione del personale che dovranno essere ridotti con ridimensionamento dell'organico dell'intero complesso aziendale.

L'azienda pur avendo esplorato ogni altra diversa soluzione ha dovuto ravvisare che la riduzione di personale non pare in alcun modo potere essere evitata perché i costi della struttura sono divenuti insostenibili ed hanno assunto oramai carattere strutturale in rapporto all'organizzazione in atto e al fatturato, determinando una situazione di sofferenza aziendale non più procrastinabile.

L'organico ad oggi in forza, esclusi i Dirigenti, è composto da 540 unità, di cui 226 quadri e 314 impiegati.

Il personale in esubero è quantificato in n. 20 unità così suddivise:

Comprensorio	Sede	N° esu
<b>Milano</b>	MI-S.DONATO	1
	MI-TUCIDIDE	5
	SETTIMO MILANESE (RHO)	5
<b>Milano Totale</b>		<b>11</b>
Roma	ROMA GRANAI	5
<b>Roma Totale</b>		<b>5</b>
Torino	TORINO PIANEZZA	3
<b>Torino Totale</b>		<b>3</b>
Altre Sedi	FIRENZE	1
<b>Altre Sedi Totale</b>		<b>1</b>
<b>TOTALE COMPLESSIVO</b>		<b>20</b>

La collocazione aziendale ed i profili professionali del personale eccedente, nonché del personale abitualmente impiegato in azienda sono indicati nel prospetto allegato che forma parte integrante della presente comunicazione.

L'Azienda attuerà le risoluzioni dei rapporti di lavoro al termine della presente procedura, entro i tempi strettamente necessari per l'espletamento delle procedure di legge.

Allo stato attuale non sono previste attribuzioni patrimoniali diverse da quelle già contemplate dalla legislazione vigente e dalla contrattazione collettiva.

La nostra Associata si dichiara disponibile ad esaminare misure tendenti a ridurre le conseguenze sul piano sociale del provvedimento, da definire nell'ambito di un accordo sindacale.

In ogni caso, la Società si dichiara sin d'ora disponibile a verificare, nell'ambito della procedura, possibili soluzioni concordate, anche diverse da quelle di legge che riguardino i criteri di individuazione del personale da licenziare ed i tempi con i quali, in concreto verranno intimati i recessi, nonché ogni eventuale modalità volta a contenerne l'impatto sociale.

L'Azienda resta a disposizione per l'esame congiunto previsto dal 5° comma del citato art. 4.

Copia della presente comunicazione viene inviata anche alle Rappresentanze Sindacali Unitarie.

La presente procedura è avviata ai sensi e per gli effetti di cui agli artt. 4 e 24, della Legge n. 223/1991, dichiarandoVi nel contempo l'intenzione della Società di voler accentrare la presente procedura presso la nostra sede, in Via Andrea Noale n. 206 - Roma.

Distinti saluti.



Relazioni Industriali  
Il Responsabile  
Andrea Segnanini

All.to





**Allegato alla procedura ai sensi degli artt. 4 e 24 della legge 223/91**

Compartimento	Sede	Direzione	Funzione	BT Job Title	N° dipendenti	di cui In asubero
Bologna	BOLOGNA	Country Service Operations	O2B	Service Delivery Order Entry	1	
Bologna	BOLOGNA	OTHER	Vertical	Senior Sales Professional	1	
Bologna	BOLOGNA	Solution House	Sales Engineering	Principal Sales Engineer	1	
<b>Bologna</b>	<b>BOLOGNA Total</b>				<b>3</b>	<b>0</b>
Bologna	BOLOGNA - VILLANOVA DI CASTE	Country Service Operations	Operations Italia	Senior Field Technician	1	
Bologna	BOLOGNA - VILLANOVA DI CASTE	Country Service Operations	Operations Italia	Service Delivery Provision	1	
<b>Bologna</b>	<b>BOLOGNA - VILLANOVA DI CASTE Total</b>				<b>2</b>	<b>0</b>
<b>Bologna Total</b>					<b>5</b>	<b>0</b>
Milano	MI-COLOGNO	Country Service Operations	Operations Italia	Service Delivery Provision	2	
<b>Milano</b>	<b>MI-COLOGNO Total</b>				<b>2</b>	<b>0</b>
Milano	MI-S.DONATO	Country Service Operations	Country Customer Success	Senior Service Client Relationship/Account Management	1	
Milano	MI-S.DONATO	Country Service Operations	Country Customer Success	Service Client Relationship/Account Management	1	
Milano	MI-S.DONATO	Country Service Operations	Operations Italia	Senior Field Technician	1	
Milano	MI-S.DONATO	Country Service Operations	Operations Italia	Senior Service Operations/Solutions	2	
Milano	MI-S.DONATO	Country Service Operations	Operations Italia	Service Delivery Provision	2	1
Milano	MI-S.DONATO	Country Service Operations	Operations Italia	Service Operations Technician	2	
Milano	MI-S.DONATO	Country Service Operations	Operations Italia	Team Manager Service Operations	1	
Milano	MI-S.DONATO	Country Service Operations	Service Delivery	Project Manager 1	1	
<b>Milano</b>	<b>MI-S.DONATO Total</b>				<b>12</b>	<b>1</b>
Milano	MI-TUCIDIDE	Amministrazione Delegato		Business Support Manager	1	
Milano	MI-TUCIDIDE	Business Operations	Business Improvement & Transformation	Business Support Manager	1	
Milano	MI-TUCIDIDE	Business Operations	Contract Management	Business Manager	1	1
Milano	MI-TUCIDIDE	Business Operations	Contract Management	Contract Manager	1	
Milano	MI-TUCIDIDE	Business Operations	Sales Operations	Sales Operations Supervisor/ Specialist	1	
Milano	MI-TUCIDIDE	Commercial Legal & Regulatory	Affari Legali e Societari	Commercial, Contentious Lawyer	1	
Milano	MI-TUCIDIDE	Country Operations Manager (COM)	Health, Safety, Environment & Real Estate	Business Support Manager	1	
Milano	MI-TUCIDIDE	Country Operations Manager (COM)	Health, Safety, Environment & Real Estate	Business Support Specialist	1	
Milano	MI-TUCIDIDE	Country Operations Manager (COM)	Health, Safety, Environment & Real Estate	Group Property Specialist	1	
Milano	MI-TUCIDIDE	Country Operations Manager (COM)	Health, Safety, Environment & Real Estate	Health & Safety Advisor	1	
Milano	MI-TUCIDIDE	Country Operations Manager (COM)	IT Italia	Consultant/Senior Professional, S&IT	1	
Milano	MI-TUCIDIDE	Country Operations Manager (COM)	IT Italia	Lead Consultant/Manager, S&IT	1	1
Milano	MI-TUCIDIDE	Country Service Operations	O2B	Business Support Manager	1	
Milano	MI-TUCIDIDE	Country Service Operations	O2B	Business Support Specialist	1	
Milano	MI-TUCIDIDE	Country Service Operations	O2B	Service Delivery Order Entry	1	
Milano	MI-TUCIDIDE	Country Service Operations	Operations Bid, Technical Design and Integrations	Consultant/Senior Professional, S&IT	1	
Milano	MI-TUCIDIDE	Country Service Operations	Operations Bid, Technical Design and Integrations	Lead Consultant/Manager, S&IT	1	
Milano	MI-TUCIDIDE	Country Service Operations	Service Delivery	Installation Co-ordinator	1	
Milano	MI-TUCIDIDE	Country Service Operations	Service Delivery	Programme Manager	1	
Milano	MI-TUCIDIDE	Country Service Operations	Service Delivery	Project Manager 2	1	
Milano	MI-TUCIDIDE	FIAT, ENI & GTM	ENI	Business Manager	2	
Milano	MI-TUCIDIDE	FIAT, ENI & GTM	ENI	Sales Professional	1	
Milano	MI-TUCIDIDE	FIAT, ENI & GTM	ENI	Senior Sales Professional	1	1
Milano	MI-TUCIDIDE	FIAT, ENI & GTM	FIAT	Client Delivery Director 2	1	
Milano	MI-TUCIDIDE	FIAT, ENI & GTM	FIAT & Automotive	Senior Sales Professional	1	
Milano	MI-TUCIDIDE	FIAT, ENI & GTM	GTM/VAR	Deal Architect	1	
Milano	MI-TUCIDIDE	Finance	Accounting	Finance Analyst	2	
Milano	MI-TUCIDIDE	Finance	Accounting	Finance Professional	1	
Milano	MI-TUCIDIDE	Finance	Billing Operations	Finance Analyst	1	
Milano	MI-TUCIDIDE	Finance	Capital Allocation	Finance Analyst	1	
Milano	MI-TUCIDIDE	Finance	Capital Allocation	Finance Manager	1	
Milano	MI-TUCIDIDE	Finance	Capital Allocation	Finance Professional	1	
Milano	MI-TUCIDIDE	Finance	Collection & Litigation	Finance Professional	1	
Milano	MI-TUCIDIDE	Finance	Controlling	Finance Analyst	1	
Milano	MI-TUCIDIDE	Finance	Controlling	Finance Manager	1	
Milano	MI-TUCIDIDE	Finance	Working Capital	Senior Finance Manager	1	
Milano	MI-TUCIDIDE	Human Resources	HR	HR Professional	1	
Milano	MI-TUCIDIDE	Human Resources	HR	Senior HR Professional	1	
Milano	MI-TUCIDIDE	OTHER	BID Management	Senior Bid Manager	1	
Milano	MI-TUCIDIDE	OTHER	Business Line GTM/VAR	Senior Sales Professional	1	
Milano	MI-TUCIDIDE	OTHER	Diamond IP	Head of Sales Engineering	1	
Milano	MI-TUCIDIDE	OTHER	GAM	Sector Sales Manager/Account Director	1	
Milano	MI-TUCIDIDE	OTHER		Senior Sales Professional	1	
Milano	MI-TUCIDIDE	OTHER	HR	HR Manager	1	
Milano	MI-TUCIDIDE	OTHER	Network	Senior Manager Network Planning & Design	1	
Milano	MI-TUCIDIDE	OTHER	Resources, Manufacturing and Logistics & Europa	Sector Sales Manager/Account Director	1	
Milano	MI-TUCIDIDE	OTHER	RMI Manufacturing	Finance Manager	1	

BT Itella S.p.A.  
Soggetta all'attività di direzione e coordinamento di British Telecommunications plc

Capitale sociale euro 74.998.588 i.v.  
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Milano	MI-TUCIDIDE	Procurement	CPE, Network & Field Services	Procurement Manager/Specialist	2	
Milano	MI-TUCIDIDE	Procurement	I.T.	Senior Buyer	1	
Milano	MI-TUCIDIDE	Procurement	Risk Management e governance	Procurement Manager/Specialist	1	
Milano	MI-TUCIDIDE	Procurement	Services	Procurement Manager/Specialist	1	
Milano	MI-TUCIDIDE	Sales Enterprise	Enterprise	Senior Sales Professional	7	
Milano	MI-TUCIDIDE	Sales Security	Sales	Sales Business Manager	1	
Milano	MI-TUCIDIDE	Security	Security	Senior Specialist Security Services	2	1
Milano	MI-TUCIDIDE	Solution House	Portfolio & Marketing	Product Manager	1	
Milano	MI-TUCIDIDE	Solution House	Sales Engineering	Principal Sales Engineer	2	
Milano	MI-TUCIDIDE	Solution House	Sales Engineering	Sales Engineer	2	
Milano	MI-TUCIDIDE	Solution House	Sales Engineering	Senior Sales Engineer	10	
Milano	MI-TUCIDIDE	Solution House	Sales Specialist	Sector Sales Manager/Account Director	1	
Milano	MI-TUCIDIDE	Solution House	Sales Specialist	Senior Sales Professional	2	
Milano	MI-TUCIDIDE	Solution House	Sales Specialist	Senior Sales Professional	1	
Milano	MI-TUCIDIDE	Solution House	Servizi B-End	Sector Sales Manager/Account Director	1	1
Milano	MI-TUCIDIDE Total				112	5
Milano	SETTIMO MILANESE (RHO)	Country Operations Manager (COM)	IT Italia	Analyst/Professional, S&IT	2	
Milano	SETTIMO MILANESE (RHO)	Country Operations Manager (COM)	IT Italia	Consultant/Senior Professional, S&IT	2	
Milano	SETTIMO MILANESE (RHO)	Country Operations Manager (COM)	Network Design & Implementation	Field Manager	1	
Milano	SETTIMO MILANESE (RHO)	Country Operations Manager (COM)	Network Design & Implementation	Network Planning & Design Manager	1	
Milano	SETTIMO MILANESE (RHO)	Country Operations Manager (COM)	Network Design & Implementation	Network Planning & Design Professional	4	
Milano	SETTIMO MILANESE (RHO)	Country Operations Manager (COM)	Network Design & Implementation	Power Operations Technical Manager	2	
Milano	SETTIMO MILANESE (RHO)	Country Operations Manager (COM)	Network Design & Implementation	Senior Manager Network Planning & Design	2	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Country Customer Success	Senior Service Client Relationship/Account Management	2	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Country Customer Success	Service Client Relationship/Account Management	2	1
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Q2B	Business Support Specialist	2	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Q2B	Service Delivery Order Entry	2	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Operations Bid, Technical Design and Integrations	Consultant/Senior Professional, S&IT	3	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Operations Bid, Technical Design and Integrations	Lead Consultant/Manager, S&IT	3	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Operations Bid, Technical Design and Integrations	Service Delivery Project Co-ordinator	1	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Operations Bid, Technical Design and Integrations	Technical Support Engineer	1	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Operations Italia	Analyst/Professional, S&IT	11	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Operations Italia	Consultant/Senior Professional, S&IT	14	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Operations Italia	Customer Support (2nd Use)	8	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Operations Italia	Head of Service Operations	1	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Operations Italia	Lead Consultant/Manager, S&IT	3	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Operations Italia	Network Technician	8	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Operations Italia	Regional Business Manager	1	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Operations Italia	Senior Network Technician	2	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Operations Italia	Senior Service Operations/Solutions	5	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Operations Italia	Service Operations Technician	11	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Operations Italia	Specialist/Unit Manager, S&IT	3	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Operations Italia	Team Manager Service Operations	10	1
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Operations Italia	Technical Support Engineer	13	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Service Delivery	Project Manager 1	5	1
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Service Delivery	Project Manager 2	3	
Milano	SETTIMO MILANESE (RHO)	Country Service Operations	Service Delivery	Senior Project Manager	1	1
Milano	SETTIMO MILANESE (RHO)	OTHER	Client Services Global Customer	Senior Project Manager	1	
Milano	SETTIMO MILANESE (RHO)	OTHER	Unified Communication	Senior Sales Professional	1	
Milano	SETTIMO MILANESE (RHO)	Solution House	Sales Engineering	Principal Sales Engineer	1	
Milano	SETTIMO MILANESE (RHO)	Solution House	Sales Engineering	Senior Sales Engineer	1	1
Milano	SETTIMO MILANESE (RHO) Total				133	6
Milano Total					259	11
Roma	RM TORRE SPACCATA	Country Service Operations	Operations Bid, Technical Design and Integrations	Service Delivery Project Co-ordinator	1	
Roma	RM TORRE SPACCATA	Country Service Operations	Operations Italia	Senior Field Technician	1	
Roma	RM TORRE SPACCATA	Country Service Operations	Operations Italia	Service Operations Technician	1	
Roma	RM TORRE SPACCATA	Country Service Operations	Operations Italia	Team Manager Service Operations	1	
Roma	RM TORRE SPACCATA Total				4	0
Roma	ROMA GRANAI	Business Operations	Business Improvement & Transformation	Business Support Manager	1	
Roma	ROMA GRANAI	Business Operations	Business Improvement & Transformation	Business Support Specialist	3	
Roma	ROMA GRANAI	Business Operations	Business Improvement & Transformation	Expert/Head of Business Analysis & Planning	2	
Roma	ROMA GRANAI	Business Operations	Contract Management	Business Manager	3	
Roma	ROMA GRANAI	Commercial Legal & Regulatory	Affari Regolamentari	Executive, Regulatory Affairs & Compliance	1	
Roma	ROMA GRANAI	Country Operations Manager (COM)	Business Continuity	Service Operations Solutions	1	
Roma	ROMA GRANAI	Country Operations Manager (COM)	Health, Safety, Environment & Real Estate	Business Support Specialist	1	
Roma	ROMA GRANAI	Country Operations Manager (COM)	Health, Safety, Environment & Real Estate	Health & Safety Officer	1	
Roma	ROMA GRANAI	Country Operations Manager (COM)	IT Italia	Lead Consultant/Manager, S&IT	1	

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Roma	ROMA GRANAI	Country Operations Manager (COM)	Network Design & Implementation	Associate Network Managers	5
Roma	ROMA GRANAI	Country Operations Manager (COM)	Network Design & Implementation	Field Manager	1
Roma	ROMA GRANAI	Country Operations Manager (COM)	Network Design & Implementation	Field Team Manager	1
Roma	ROMA GRANAI	Country Operations Manager (COM)	Network Design & Implementation	Network Planning & Design Professional	10
Roma	ROMA GRANAI	Country Operations Manager (COM)	Network Design & Implementation	Project Manager 1	2
Roma	ROMA GRANAI	Country Operations Manager (COM)	Network Design & Implementation	Project Manager 2	2
Roma	ROMA GRANAI	Country Operations Manager (COM)	Network Design & Implementation	Senior Field Technician	2
Roma	ROMA GRANAI	Country Operations Manager (COM)	Network Design & Implementation	Senior Manager Network Planning & Design	1
Roma	ROMA GRANAI	Country Operations Manager (COM)	Network Design & Implementation	Business Support Manager	1
Roma	ROMA GRANAI	Country Service Operations	Country Customer Success	Senior Service Client Relationship/Account Management	1
Roma	ROMA GRANAI	Country Service Operations	Q2B	Business Support Manager	1
Roma	ROMA GRANAI	Country Service Operations	Q2B	Business Support Specialist	1
Roma	ROMA GRANAI	Country Service Operations	Q2B	Senior Business Support Manager	1
Roma	ROMA GRANAI	Country Service Operations	Operations Bid, Technical Design and Integrations	Analyst/Professional, S&IT	1
Roma	ROMA GRANAI	Country Service Operations	Operations Bid, Technical Design and Integrations	Consultant/Senior Professional, S&IT	4
Roma	ROMA GRANAI	Country Service Operations	Operations Bid, Technical Design and Integrations	Lead Consultant/Manager, S&IT	1
Roma	ROMA GRANAI	Country Service Operations	Operations Bid, Technical Design and Integrations	Senior Service Operations/Solutions	1
Roma	ROMA GRANAI	Country Service Operations	Operations Bid, Technical Design and Integrations	Service Delivery Project Co-ordinator	1
Roma	ROMA GRANAI	Country Service Operations	Operations Bid, Technical Design and Integrations	Technical Support Engineer	2
Roma	ROMA GRANAI	Country Service Operations	Operations Italia	Customer Support (2nd Line)	8
Roma	ROMA GRANAI	Country Service Operations	Operations Italia	Senior Field Technician	2
Roma	ROMA GRANAI	Country Service Operations	Operations Italia	Senior Service Operations/Solutions	1
Roma	ROMA GRANAI	Country Service Operations	Operations Italia	Service Delivery Provision	1
Roma	ROMA GRANAI	Country Service Operations	Operations Italia	Service Operations Solutions	2
Roma	ROMA GRANAI	Country Service Operations	Operations Italia	Service Operations Technician	3
Roma	ROMA GRANAI	Country Service Operations	Operations Italia	Team Manager Service Operations	1
Roma	ROMA GRANAI	Country Service Operations	Operations Italia	Technical Support Engineer	15
Roma	ROMA GRANAI	Country Service Operations	Service Delivery	Installation Co-ordinator	8
Roma	ROMA GRANAI	Country Service Operations	Service Delivery	Project Manager 1	1
Roma	ROMA GRANAI	Country Service Operations	Service Delivery	Project Manager 2	2
Roma	ROMA GRANAI	Country Service Operations	Service Delivery	Senior Service Operations/Solutions	2
Roma	ROMA GRANAI	Country Service Operations	Service Delivery	Service Delivery Provision	5
Roma	ROMA GRANAI	Country Service Operations	Service Delivery	Team Manager	1
Roma	ROMA GRANAI	FIAT, ENI & GTM	GTM/VAR	Contract Manager	1
Roma	ROMA GRANAI	FIAT, ENI & GTM	FIAT, ENI & GTM	Deal Architect Support	1
Roma	ROMA GRANAI	FIAT, ENI & GTM	FIAT, ENI & GTM	Senior Sales Professional	1
Roma	ROMA GRANAI	Finance	Accounting	Finance Analyst	1
Roma	ROMA GRANAI	Finance	Accounting	Finance Manager	1
Roma	ROMA GRANAI	Finance	Accounting	Finance Professional	1
Roma	ROMA GRANAI	Finance	Accounting	Professional Manager, Regulatory Affairs & Compliance	1
Roma	ROMA GRANAI	Finance	Collection & Litigation	Analyst Security Services	1
Roma	ROMA GRANAI	Finance	Collection & Litigation	Finance Analyst	1
Roma	ROMA GRANAI	Finance	Collection & Litigation	Finance Manager	1
Roma	ROMA GRANAI	Finance	Compliance & Governance	Business Support Specialist	1
Roma	ROMA GRANAI	Finance	Controlling	Finance Manager	1
Roma	ROMA GRANAI	OTHER	BID Management	Bid Manager	2
Roma	ROMA GRANAI	OTHER		Principal Bid Manager	1
Roma	ROMA GRANAI	OTHER	Client Service Design Europe	Consultant/Senior Professional, S&IT	1
Roma	ROMA GRANAI	OTHER	Cyber-SOC	Specialist Security Systems	1
Roma	ROMA GRANAI	OTHER	Fraud Management	Finance Analyst	1
Roma	ROMA GRANAI	OTHER	GAM	Senior Sales Professional	1
Roma	ROMA GRANAI	OTHER	Global Banking & Financial Markets	Contract Manager	1
Roma	ROMA GRANAI	OTHER	Global Network Delivery	Senior Manager Network Planning & Design	1
Roma	ROMA GRANAI	OTHER	Governance	Business Support Manager	1
Roma	ROMA GRANAI	OTHER	Service Delivery	Service Operations Solutions	1
Roma	ROMA GRANAI	OTHER	Technology Global Architecture	Consultant/Senior Professional, S&IT	1
Roma	ROMA GRANAI	OTHER	Technology Global Architecture	Head of S&IT	1
Roma	ROMA GRANAI	OTHER	Technology Global Architecture	Lead Consultant/Manager, S&IT	2
Roma	ROMA GRANAI	OTHER	Technology Global Architecture	Specialist/Unit Manager, S&IT	2
Roma	ROMA GRANAI	OTHER	Technology Global Architecture	Marketing Manager	1
Roma	ROMA GRANAI	Procurement	Services	Buyer	1
Roma	ROMA GRANAI	Procurement	Teleco Bid Management	Procurement Manager/Specialist	1
Roma	ROMA GRANAI	Procurement	Teleco CLD e Mobile	Senior Buyer	1
Roma	ROMA GRANAI	Procurement	Teleco TIM e Interconnections	Procurement Manager/Specialist	1
Roma	ROMA GRANAI	Procurement	Teleco TIM e Interconnections	Senior Buyer	2

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Roma	ROMA GRANAI	Sales Enterprise	Enterprise	Sales Professional	1	
Roma	ROMA GRANAI	Sales Enterprise	Enterprise	Senior Sales Professional	2	1
Roma	ROMA GRANAI	Sales Security	Sales	Senior Sales Engineer	1	
Roma	ROMA GRANAI	Security	Security	Analyst Security Services	5	
Roma	ROMA GRANAI	Security	Security	Head of Security Services	1	
Roma	ROMA GRANAI	Security	Security	Senior Specialist Security Services	1	
Roma	ROMA GRANAI	Solution House	Portfolio & Marketing	Product Manager	1	
Roma	ROMA GRANAI	Solution House	Portfolio & Marketing	Senior Product Manager	1	
Roma	ROMA GRANAI	Solution House	Sales Engineering	Sales Engineer	1	
Roma	ROMA GRANAI	Solution House	Sales Engineering	Senior Sales Engineer	3	
Roma	ROMA GRANAI	Solution House	Sales Specialist	Senior Sales Professional	1	
<b>Roma</b>	<b>ROMA GRANAI Total</b>				<b>17</b>	<b>5</b>
Roma	ROMA LEOPRENI	Country Service Operations	Operations Italia	Analyst/Professional, S&IT	3	
Roma	ROMA LEOPRENI	Country Service Operations	Operations Italia	Consultant/Senior Professional, S&IT	2	
Roma	ROMA LEOPRENI	Country Service Operations	Operations Italia	Senior Network Technician	2	
Roma	ROMA LEOPRENI	Country Service Operations	Operations Italia	Senior Service Operations/Solutions	1	
Roma	ROMA LEOPRENI	Country Service Operations	Operations Italia	Service Operations Solutions	1	
Roma	ROMA LEOPRENI	Country Service Operations	Operations Italia	Service Operations Technician	2	
Roma	ROMA LEOPRENI	Country Service Operations	Operations Italia	Technical Support Engineer	3	
Roma	ROMA LEOPRENI	Country Service Operations	Service Delivery	Project Manager 1	1	
Roma	ROMA LEOPRENI	Country Service Operations	Service Delivery	Project Manager 2	1	
Roma	ROMA LEOPRENI	Country Service Operations	Service Delivery	Service Delivery Provision	1	
Roma	ROMA LEOPRENI	Country Service Operations	Service Delivery	Team Manager	1	
Roma	ROMA LEOPRENI	OTHER	Business Planning	Expert/Head of Business Analysis & Planning	1	
Roma	ROMA LEOPRENI	OTHER	GA	Team Manager Service Operations	1	
Roma	ROMA LEOPRENI	OTHER	GCS	Service Relationship Co-ordinator	1	
Roma	ROMA LEOPRENI	OTHER		Lead Consultant/Manager, S&IT	1	
<b>Roma</b>	<b>ROMA LEOPRENI Total</b>				<b>27</b>	
<b>Roma Total</b>					<b>199</b>	<b>5</b>
Torino	TORINO C.SO TARANTO	Country Service Operations	Operations Italia	Senior Field Technicians	1	
Torino	TORINO C.SO TARANTO	Country Service Operations	Operations Italia	Service Delivery Provision	1	
<b>Torino</b>	<b>TORINO C.SO TARANTO Total</b>				<b>2</b>	<b>0</b>
Torino	TORINO MIRAFIORI	Country Service Operations	Operations Italia	Service Delivery Provision	1	
Torino	TORINO MIRAFIORI	OTHER	GCS	Team Manager Service Operations	1	
<b>Torino</b>	<b>TORINO MIRAFIORI Total</b>				<b>4</b>	<b>0</b>
Torino	TORINO PIANEZZA	Business Operations	Contract Management	Business Manager	1	
Torino	TORINO PIANEZZA	Country Operations Manager (COM)	IT Italia	Consultant/Senior Professional, S&IT	2	1
Torino	TORINO PIANEZZA	Country Operations Manager (COM)	Network Design & Implementation	Senior Field Technician	1	
Torino	TORINO PIANEZZA	Country Service Operations	Country Customer Success	Senior Service Client Relationship/Account Management	2	
Torino	TORINO PIANEZZA	Country Service Operations	O2B	Business Support Manager	3	1
Torino	TORINO PIANEZZA	Country Service Operations	O2B	Service Delivery Order Entry	1	
Torino	TORINO PIANEZZA	Country Service Operations	Operations Bid, Technical Design and Integrations	Analyst/Professional, S&IT	1	
Torino	TORINO PIANEZZA	Country Service Operations	Operations Bid, Technical Design and Integrations	Consultant/Senior Professional, S&IT	4	
Torino	TORINO PIANEZZA	Country Service Operations	Operations Italia	Customer Support (2nd Line)	3	
Torino	TORINO PIANEZZA	Country Service Operations	Operations Italia	Head of Service Operations	1	
Torino	TORINO PIANEZZA	Country Service Operations	Operations Italia	Senior Service Operations/Solutions	2	
Torino	TORINO PIANEZZA	Country Service Operations	Operations Italia	Service Operations Technician	2	
Torino	TORINO PIANEZZA	Country Service Operations	Operations Italia	Team Manager Service Operations	1	
Torino	TORINO PIANEZZA	Country Service Operations	Service Delivery	Project Manager 1	2	
Torino	TORINO PIANEZZA	Country Service Operations	Service Delivery	Project Manager 2	2	
Torino	TORINO PIANEZZA	FIAT, ENI & GTM	FIAT	Business Manager	1	
Torino	TORINO PIANEZZA	FIAT, ENI & GTM	FIAT	Sector Sales Manager/Account Director	1	
Torino	TORINO PIANEZZA	FIAT, ENI & GTM	FIAT	Senior Sales Professional	2	1
Torino	TORINO PIANEZZA	OTHER	GTM/VAR	Sales Professional	1	
Torino	TORINO PIANEZZA	OTHER	GAM	Senior Sales Professional	1	
Torino	TORINO PIANEZZA	OTHER	Health	Senior Project Manager	1	
Torino	TORINO PIANEZZA	Solution House	Portfolio & Marketing	Senior Product Manager	1	
Torino	TORINO PIANEZZA	Solution House	Sales Engineering	Principal Sales Engineer	1	
Torino	TORINO PIANEZZA	Solution House	Sales Engineering	Sales Engineer	2	
Torino	TORINO PIANEZZA	Solution House	Sales Engineering	Senior Sales Engineer	1	
<b>Torino</b>	<b>TORINO PIANEZZA Total</b>				<b>46</b>	<b>3</b>
<b>Torino Total</b>					<b>52</b>	<b>3</b>
Altre Sedi	BRESCIA	Country Service Operations	O2B	Sales Operations Supervisor/ Specialist	1	
Altre Sedi	BRESCIA	Country Service Operations	Operations Bid, Technical Design and Integrations	Consultant/Senior Professional, S&IT	1	
Altre Sedi	BRESCIA	Sales Security	Major Deals Consultant	Consultant/Senior Professional, S&IT	1	
Altre Sedi	BRESCIA	Solution House	Sales Engineering	Senior Sales Engineer	1	
<b>Altre Sedi</b>	<b>BRESCIA Total</b>				<b>4</b>	<b>0</b>
Altre Sedi	BRANDISI	Country Service Operations	O2B	Service Delivery Order Entry	1	
<b>Altre Sedi</b>	<b>BRANDISI Total</b>				<b>1</b>	<b>0</b>
Altre Sedi	CA-SARROCH	Country Service Operations	Operations Italia	Service Delivery Provision	1	
<b>Altre Sedi</b>	<b>CA-SARROCH Total</b>				<b>1</b>	<b>0</b>

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Altre Sedi	FERRARA	Country Service Operations	Operations Italia	Service Delivery Provision	1	
Altre Sedi	FERRARA	Country Service Operations	Service Delivery	Project Manager 2	1	
Altre Sedi	<b>FERRARA Total</b>				<b>2</b>	<b>0</b>
Altre Sedi	FIRENZE	Country Service Operations	O2B	Sales Operations Supervisor/ Specialist	1	1
Altre Sedi	FIRENZE	Country Service Operations	Operations Italia	Senior Field Technician	1	
Altre Sedi	FIRENZE	Country Service Operations	Service Delivery	Project Manager 2	1	
Altre Sedi	<b>FIRENZE Total</b>				<b>3</b>	<b>1</b>
Altre Sedi	GENOVA	Country Service Operations	Operations Italia	Team Manager Service Operations	1	
Altre Sedi	<b>GENOVA Total</b>				<b>1</b>	<b>0</b>
Altre Sedi	LAMEZIA TERME	FIAT, ENI & GTM	GTM/VAR	Senior Sales Professional	1	
Altre Sedi	<b>LAMEZIA TERME Total</b>				<b>1</b>	<b>0</b>
Altre Sedi	NAPOLI	Country Service Operations	Operations Italia	Senior Field Technician	1	
Altre Sedi	<b>NAPOLI Total</b>				<b>1</b>	<b>0</b>
Altre Sedi	PADOVA	Country Service Operations	Country Customer Success	Service Client Relationship/Account Management	1	
Altre Sedi	PADOVA	Country Service Operations	Service Delivery	Project Manager 2	1	
Altre Sedi	PADOVA	Sales Enterprise	Enterprise	Senior Sales Professional	1	
Altre Sedi	PADOVA	Sales Security	Sales	Senior Sales Professional	1	
Altre Sedi	PADOVA	Solution House	Sales Engineering	Principal Sales Engineer	1	
Altre Sedi	PADOVA	Solution House	Sales Engineering	Senior Sales Engineer	1	
Altre Sedi	<b>PADOVA Total</b>				<b>5</b>	<b>0</b>
Altre Sedi	PALERMO	Country Service Operations	Operations Italia	Senior Field Technician	1	
Altre Sedi	<b>PALERMO Total</b>				<b>1</b>	<b>0</b>
Altre Sedi	PORTO MARGHERA	Country Service Operations	Operations Italia	Service Delivery Provision	2	
Altre Sedi	<b>PORTO MARGHERA Total</b>				<b>2</b>	<b>0</b>
Altre Sedi	PRIGIÒ	Country Service Operations	Operations Italia	Service Delivery Provision	2	
Altre Sedi	<b>PRIGIÒ Total</b>				<b>2</b>	<b>0</b>
Altre Sedi Total					<b>25</b>	<b>1</b>
Grand Total					<b>540</b>	<b>20</b>

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